Capillary Concrete and certain underwriters at Lloyds of London insurance have worked together to create an unprecedented Insured Financial Guarantee Program for bunker installation. Our Performance Guarantee provides ultimate peace-of-mind and security when purchasing Capillary Concrete patented technology for bunker construction (Patent no US 9,095,763 B2).

# THE TECHNOLOGY

#### Capillary Concrete technology revolutionizes bunker installation.

Capillary Concrete technology has been successfully installed in the golf market since 2010. Our technology has proven itself in golf courses across five continents, facing all forms of weather and abuse, and has an impeccable track record. No other product can offer the customization that's possible with our system.

- Strongest on the market, environmentally safe
- Patented moisture control for firm bunker faces
- The ONLY system that forms an edge that works
- Eliminates wash-outs, soil contamination, plugged ball lies
- Drains perfectly and maintains ideal moisture levels
- Unaffected by frozen ground or hot/humid climates
- Easy to install, reasonably priced
- Significantly reduces maintenance costs





# **INSURED & GUARANTEED BUNKER INSTALLATION PROGRAM**



# for the BeNeLux:



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# **CapillaryConcrete**

Capillary Concrete LLC, 1400 Celebration Avenue Celebration, Florida, USA

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**INSURED & GUARANTEED BUNKER INSTALLATION PROGRAM** 

No other product can offer the customization that's possible with our system, OR the guarantee that goes with it!

# THE PERFORMANCE GUARANTEE

Earlier generations of bunker lining technologies on the market have not always performed as promised. That can mean additional costs, as well as interruptions to course business. Even worse, it can tarnish your reputation. That's why we want to remove the worry and provide this opportunity to make a risk-free buying decision.

Our insurance-backed financial guarantee is not simply a "Limited Product Warranty" as offered by other bunker companies. The Capillary Concrete Performance Guarantee ensures that the product installed WILL perform without fail, guaranteed in writing and insured by certain underwriters at Lloyds of London.

No other program will offer the peace-of-mind that our Performance Guarantee gives you.

# Here's how it works:

- After your Capillary Concrete installation is complete, you will receive a certificate naming your project and assigning a project number, which is then registered with the insurance company under our Master Policy.
- The initial term of the agreement is for five (5) years, with renewal coverage to be offered at the end of the term.
- The coverage is built into the product being installed, so there are no additional costs or surprise charges.
- Details for the Performance Guarantee are addressed in the sales agreement. You can rest assured your bunker is covered.
- Installers are an integral part of this offering to make sure it's done right the first time and performs as promised. Installers receive a procedures checklist that must be followed to ensure the installation meets standards for coverage.
- Capillary Concrete will be responsible for your project from start to finish. We want to protect the value of your investment.

Your reputation depends on the decisions you make, and our reputation depends on you.



The Capillary Concrete Performance Guarantee is insured by certain underwriters at Lloyds of London







# Frequently Asked Questions.

### • Does the guarantee cover installation as well as material?

## • Is the cost of transporting materials to the club included?

#### • Is the cost of the aggregate covered?

### • What happens if the golf course is sold?

## • Are there any exclusions to the Insured Financial Guarantee?

Contact the Capillary Concrete team if you have additional questions or would like more details.

Yes. The Capillary Concrete Performance Guarantee is designed to ensure that your decision to use the Capillary Concrete product in your bunkers is a risk-free decision. Installers receive a procedures checklist that must be followed to meet coverage standards. If installation procedures are followed and there is a failure, the product will be removed and replaced by Capillary Concrete.

Yes. If new or additional materials are required due to a failed installation, the cost of getting the product to your site is covered.

Yes. This guarantee is intended to cover all materials required to achieve a successful installation.

#### Is the course covered for downtime and loss of revenue?

Capillary Concrete would make every effort to remove and replace any failed installation as to minimize disruptions of golf course business, but cannot cover downtime or loss of revenue.

That's ok. The policy is transferable and protects future owners within the policy term.

#### • How long does this Insured Financial Guarantee program last?

The initial term of the policy is for 5-years. Capillary Concrete intends to offer renewals at the end of the initial term.

Yes. Exclusions include war, insurrection, acts of God, 100-year floods, vandalism, construction, golf course personnel or others who intentionally damage the bunker.

